

The Waiora Opportunity

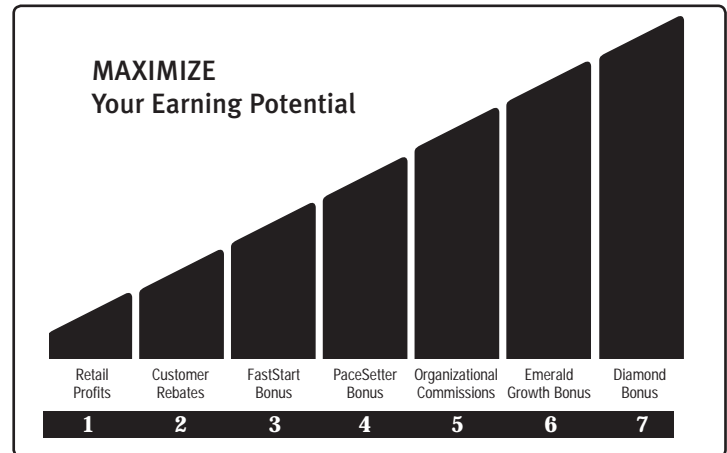
At Waiora, our goal is simple—provide great products and an outstanding income opportunity. We also believe in keeping it simple, and our compensation plan reflects this philosophy. As a Waiora Distributor, you have opportunities to maximize your earning potential for immediate income as well as create a long-term residual income.

Immediate Income

1. Retail Profits
2. Customer Rebates
3. FastStart Bonus
4. PaceSetter Bonus

Long-Term Residual Income

5. Organizational Commissions
6. Emerald Growth Bonus
7. Global Diamond Bonus



1. RETAIL PROFIT

Retail Profits are simply the easiest way to earn income. Your customers can purchase products directly from Waiora and you earn the Retail Profits, or you can purchase products at wholesale, sell them at retail and keep the Retail Profits.

2. CUSTOMER REBATES

We make it easy for you to earn rebates on your customers. Sign them up directly with the company, they can order products any time they want and at the end of the month, you can earn Customer Rebates up to 10 percent.

Customer Orders (PV)	Customer Rebate
100-499	5%
500+	10%

3. FASTSTART BONUS

The FastStart Bonus allows every Distributor to earn a bi-weekly check. Each period, you can earn from 10 to 25 percent on the first 200 CV of your newly enrolled Distributor's initial order. By qualifying at higher levels, you can also earn 10 percent on the volume of Distributors enrolled by people you have personally enrolled.

Personal AdvantageShip	Additional Personal Volume	Level	
		1	2
•	100	10%	•
100	•	15%	•
200	•	25%	•
•	300	•	10%

4. PACESETTER BONUS

The PaceSetter Bonus is a reward for top performers. It allows you to earn a share of your country's total net volume, not just your own volume. You can qualify and earn this bonus every month.

The PaceSetter Bonus is paid monthly to those that meet the following criteria:

- Be a PaceSetter having placed a single order of 500 CV or greater at some time with Waiora.
- Must have an active AdvantageShip with a minimum of 100 PV.
- Must personally enroll five new Distributors in a month (each with a minimum 100 PV initial order in their month of enrollment).

The PaceSetter Bonus is earned based on points generated from the sale of product to each new Distributor enrolled during the month. Points are based on the new Distributor's initial order and are earned as follows:

New Distributor INITIAL Order	Points Earned
100 - 199	1
200-499	2
500 +	5

5. ORGANIZATIONAL COMMISSIONS

Our Organizational Commissions allows you to leverage the strengths of your business.

		BRONZE	SILVER	GOLD	RUBY	EMERALD	DIAMOND
QUALIFYING PERSONAL VOLUME (QPV)		100	100	100	100	200	200
QUALIFYING ORG. VOLUME (QOV)			300	1,000	5,000	30,000	150,000
LEG REQ*				2 Silver	2 Gold	3 Ruby	3 Emerald
LEVEL	1	—	5%	7%	3%	1%	1%
	2			8%	5%	3%	2%
	3			10%	7%	4%	3%
	4				8%	5%	4%
	5				10%	7%	5%
	6					8%	6%
	7					10%	7%
	8						8%
	9						10%

*You must have a qualifying ranking individual in each leg (within your paid as levels).

6. EMERALD GROWTH BONUS

The Emerald Growth Bonus is designed to reward Emeralds for their efforts as they grow their businesses month over month. The bonus consists of one percent (1%) of net local country volume, is paid monthly and shared among the Emerald Bonus qualifiers. To qualify for the bonus in any given month, a Distributor must be an active Emerald; must personally enroll two new PaceSetters and; increase their month-over-month, qualifying seven-level Organizational Volume (OV) by 2,000. Qualifying Emeralds will earn shares of the bonus based on leg OV. (See Waiora's Policies and Procedures for more details.)



7. GLOBAL DIAMOND BONUS

Once you reach the Diamond level, you are eligible to participate in the Global Diamond Bonus Pool.

The Global Diamond Bonus is designed to reward Diamonds for building and growing their organizations. The bonus consists of three percent (3%) of net global commissionable volume, is paid quarterly, and is shared among Diamond Bonus qualifiers. To qualify for the bonus in any given calendar quarter, a Distributor must maintain a rank of Diamond or higher, grow their quarter-over-quarter qualifying Organizational Volume and earn the necessary Diamond Bonus Points. Qualifying Diamonds earn shares of the bonus based on Diamond rank. (See Waiora's Policies and Procedures for more details.)